



JAMES G. RAHE, SIOR

VICE PRESIDENT



Jim Rahe is an experienced real estate professional, specializing in tenant representation, primarily in the Central Business District. He has been involved in the disposition and acquisition of more than 3 million square feet of office property, valued in excess of \$300 million. Jim's integrity, teamwork, and pursuit of excellence have gained him a great deal of respect, which forms long-term credit relationships.

Jim's real estate career began in 1986 with the Mayerson Co., a developer of Downtown office properties. During his tenure, his responsibilities included the pre-leasing of Scripps Center, a 35-story, 538,607 square foot downtown office building. In 1990, Jim founded his own firm, Tri-Star Commercial Group. For 10 years Tri-Star was a major force in the marketplace, focusing mainly on tenant representation assignments. In 1999, Jim sold his share in Tri-Star in order to join a firm with a national affiliation, which led him to Cincinnati Commercial, REALTORS® (CCR).

Jim's aggressive approach to marketing, complimented by his negotiating skills, contributed to his being recognized by the Cincinnati Area Board of Realtors® as a Commercial Top Producer in 2000, 2001, 2002, 2003, 2004, 2005, and 2006.

A partial list of Jim's clients includes:

Cincinnati Bell	Rendigs, Fry, Kiely & Dennis, LLP	Katz, Teller, Brandt & Hild
Cinergy	Walter P. Dolle Insurance Agency, Inc.	TriHealth
Clark Schaefer & Hackett Co	EDMC (Ohio Art Institute)	Schiff, Kreidler-Shell, Inc.
Cincinnati Bell Wireless	Waite, Schneider, Bayless & Chesley Co. LPA	Princeton City Schools
Convergys	Knowledgeworks Foundation	Powers Agency

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