



NEAL R. SUNDERMANN, SIOR

SENIOR CONSULTANT



Neal Sundermann, Senior Consultant of Cincinnati Commercial, Realtors® (CCR), has been an industrial broker since 1975, involved in all aspects of industrial real estate.

Neal specializes in large industrial properties, representing both local and national companies, solving problems for users and investors. He has also represented tenants and buyers in build-to-suit situations in which he has located land sites, interviewed developers, and negotiated transactions as well as working with state and local governments to secure financial incentives.

He became an active member of the Society of Industrial and Office Realtors (SIOR) in 1983. He has served on numerous national committees and was the Ohio Chapter president in 2000-2001. In 1996, he was recognized as taking part in the largest dollar volume industrial transaction of the year along with SIOR brokers from Chicago and Indianapolis.

Neal has developed close relationships with SIOR brokers across North America and has cooperated with many of them on transactions like Johns Manville (134,000 Sq. Ft.) and Dillard's Warehouse (160,000 Sq. Ft.). Neal has also worked on many transactions with Cushman & Wakefield brokers around the country including transactions with Liz Claiborne (600,000 Sq. Ft.) and ITT-AC Pump (275,000 Sq. Ft.).

He has been *THE* Top Producer in the Greater Cincinnati area four times in a span of ten (10) years, and has been a member of the Top Producers/Million Dollar Club every year since 1976. In 2001, Neal was recognized by the Cincinnati Area Board of Realtors as the only broker to have received the Top Producers Club award for 25 consecutive years.

In 1993, Neal became one of the founders of CCR; a coalition of several of the top producers in the region. CCR quickly came to dominate its market niches, doing more business per broker than any other firm in Greater Cincinnati.

Commitment, service, and results make Neal R. Sundermann a leader in the industrial real estate market.

A partial list of Neal's clients includes:

ITT - AC Pump	Serta Mattress	Pro Logis	Silgan Plastics
Dell	OPW	Neyer	Cintas
Jefferson Smurfit	Michelin	Burrows Paper	Nutone
Gibson Greetings	Liz Claiborne	Schott Estate	American Laundry
Johns Manville	International Thomson	First Industrial	Federated Dept. Stores

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