



## SI A. PITSTICK, SIOR, CCIM

EXECUTIVE VICE PRESIDENT



Si Pitstick, SIOR, CCIM, a principal owner of Cincinnati Commercial, REALTORS® (CCR), specializes in large industrial projects and is an executive member of the exclusive Global Supply Chain Solutions Group of Cushman & Wakefield (C&W).

Mr. Pitstick assists clients locally, nationally and internationally with all aspects of their real estate needs from their distribution and manufacturing network strategy, to location selection, to facility design, and ultimately to acquisitions and dispositions of assets. His services include marketing freestanding and multi-tenant buildings for sale or lease as well as selling industrial investment property and industrial land. Si also represents clients in site searches and negotiations to either buy or lease industrial facilities including build-to-suit projects.

With a background in finance, Si has an in-depth knowledge of tax abatements, economic incentives and creative financing. His analytical skills and attention to detail ensure that each client achieves the best possible deal in both economic and contractual terms.

### Experience and Qualifications:

- Member of the Cincinnati Commercial Top Producers Club since 1993: ranked #1 in 2005, #3 in 2004.
- Awarded 2005 “Broker of the Year” by the National Association of Industrial and Office Properties (NAIOP).
- Awarded 2004 “Industrial Deal of the Year” by the Cincinnati Business Courier for Cincinnati’s Largest Industrial Lease.
- 18 years experience in Industrial Real Estate Brokerage
- Leased or sold over 16 million square feet of industrial buildings valued over \$300 million
- Certified Commercial Investment Member (CCIM)
- Active member of the Society of Industrial and Office Realtors (SIOR)
  - Current member of the National Board of Directors & Executive Committee
  - 2005 President of Ohio Chapter
  - 1997-2004 Involved in various National and State Committees
- 1988 graduate of The Ohio State University – Bachelor of Science degree in Finance and Real Estate

A partial list of Si’s clients includes:

Ampac	General Electric	Cornerstone Brands
Senco Products	Valeo Climate Control	First Industrial Realty Trust
LeSaint Logistics	American Laundry Machinery	Duke Realty
Pacific Coast Feather Co.	Easy Way Products	ProLogis
Owens-Illinois	Sonoco-Corriflex	Auto Temp
Nash-Finch	Vogt Warehouse	Toys “R” Us
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