



WAYNE F. HACH, SIOR

PRESIDENT



Wayne F. Hach, SIOR, a founder and principal owner of Cincinnati Commercial, REALTORS® (CCR), has specialized in office properties since 1987 and has been involved in transactions on more than 7.9 million square feet of office space valued in excess of \$627 million. He has consistently been a Top Commercial Producer in the Cincinnati Board of Realtors.

Wayne has extensive experience representing corporations in both the acquisition and disposition of office space, including the restructuring of numerous leases.

Wayne is always working hard in the best interests of his clients. His approach is methodical and thorough. Fine-tuned negotiating expertise and knowledge of the market produces the lowest possible occupancy costs and maximum lease flexibility.

Wayne received an MBA in Finance from Xavier University and uses what he has learned to provide clients with comprehensive, quantitative analysis and comparison of alternatives every step along the way. When combined with a detailed qualitative analysis, clients have the information they need to make an informed decision.

After the main business points have been negotiated, Wayne's attention to detail and legal mind result in further negotiation of numerous business points contained in the lease. These points have both a financial consequence as well as impact the flexibility that will be enjoyed by the tenant during the lease term.

A partial list of Wayne's clients includes:

Great American Insurance Company
FirstGroup America
CBS Personnel Holdings
Spirit of America National Bank
UBS Financial Services Inc.
Keating, Muething & Klekamp, PLL
MarketVision Research, Inc.

Chiquita Brands International
American Financial Group
Frost Brown Todd, LLC
The Health Alliance
Sunny Delight Beverage Company
Hewlett-Packard Company
CR architecture + design

United Medical Resources, Inc.
Ashland, Inc.
Vorys, Sater, Seymour & Pease, LLP
Siemens Business Services
Bridge Worldwide
FRCH Design Worldwide
Burgess & Niple

CINCINNATI COMMERCIAL, REALTORS®
A MEMBER OF THE CUSHMAN & WAKEFIELD ALLIANCE
625 EDEN PARK DRIVE, SUITE 750
CINCINNATI, OHIO 45202
(513) 241-2300
(513) 241-2654 – FAX
(513) 237-4747 – MOBILE
WAYNEHACH@C-C-R.COM